#### Translation

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# Summary of Consolidated Financial Results for the Year Ended March 31, 2022 (Based on Japanese GAAP)

May 12, 2022

Company name: SAKAI HEAVY INDUSTRIES,LTD.

Stock exchange listing: Tokyo

Stock code: 6358 URL https://www.sakainet.co.jp/

Representative: President and Representing Director Ichiro Sakai

.. Executive Officer

Inquiries: Takao Yoshikawa TEL 03-3434-3401

General Manager Administration Division

Scheduled date of ordinary general meeting of shareholders: June 29, 2022
Scheduled date to file Securities Report: June 29, 2022
Scheduled date to commence dividend payments: June 30, 2022

Preparation of supplementary material on financial results: Yes Holding of financial results meeting: Yes

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the year ended March 31, 2022 (from April 1, 2021 to March 31, 2022)

#### (1) Consolidated operating results

Percentages indicate year-on-year changes

	Net sales		Operating profit Ordinary profit		Profit attributal owners of part			
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Year ended March 31, 2022	26,599	23.0	1,383	97.3	1,407	113.6	1,427	_
Year ended March 31, 2021	21,624	(4.9)	701	(26.9)	659	(20.6)	4	(99.1)

	Earnings per share	Diluted earnings per share	Profit attributable to owners of parent/equity	Ordinary profit/total assets	Operating profit/net sales
	Yen	Yen	%	%	%
Year ended March 31, 2022	336.87	-	6.3	3.9	5.2
Year ended March 31, 2021	0.93	_	0.0	1.9	3.2

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share	
	Millions of yen	Millions of yen	%	Yen	
As of March 31, 2022	37,858	23,161	61.1	5,489.91	
As of March 31, 2021	35,101	22,038	62.7	5,100.49	

#### (3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period	
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	
Year ended March 31, 2022	2,359	(263)	(1,227)	7,926	
Year ended March 31, 2021	1,525	(508)	(812)	6,847	

#### 2. Cash dividends

		Annu	al dividends per	Total cash	Dividend payout	Ratio of dividends to net assets		
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total	dividends (Total)	ratio (Consolidated)	(Consolidated)
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Year ended March 31, 2021	_	30.00	-	50.00	80.00	345	8,602.2	1.6
Year ended March 31, 2022	-	60.00	-	105.00	165.00	694	49.0	3.1
Year ending March 31, 2023 (Forecast)	_	80.00	_	85.00	165.00		73.6	

#### 3. Forecast of consolidated financial results for the year ending March 31, 2023 (from April 1, 2022 to March 31, 2023)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2022	14,000	7.8	650	(10.4)	625	(14.7)	400	(21.4)	94.41
Full year	29,300	10.2	1,500	8.4	1,450	3.0	950	(33.4)	224.22

#### 4. Notes

(1) Changes in significant subsidiaries during the year ended March 31, 2022 (changes in specified subsidiaries resulting in the change in scope of consolidation):

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations:

Changes in accounting policies due to other reasons:

No
Changes in accounting estimates:

No
Restatement of prior period financial statements:

No

#### (3) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

		1 (	,				
As of March 31, 2022	1 1	4,366,117 shares	As of March 31, 2021	I I	4,338,417 shares		
Number of treasury shares at the end of the period							
As of March 31, 2022	:	155,929 shares	As of March 31, 2021	:	25,628 shares		
Average number of shares during the	period				_		
Year ended March 31, 2022	:	4,236,992 shares	Year ended March 31, 2021	I I	4,302,806 shares		
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# Consolidated financial statements Consolidated balance sheets

	As of March 31, 2021	As of March 31, 2022
Assets	, , , , , , , , , , , , , , , , , , ,	·
Current assets		
Cash and deposits	6,983,590	7,993,405
Notes and accounts receivable - trade	6,479,363	7,137,752
Electronically recorded monetary claims - operating	1,479,747	1,400,265
Merchandise and finished goods	3,646,537	2,751,053
Work in process	1,151,343	1,347,188
Raw materials and supplies	2,252,540	3,109,380
Other	934,664	1,336,688
Allowance for doubtful accounts	(204)	(59)
Total current assets	22,927,582	25,075,675
Non-current assets		
Property, plant and equipment		
Buildings and structures	7,885,995	8,179,050
Accumulated depreciation	(4,923,203)	(5,213,645)
Buildings and structures, net	2,962,791	2,965,404
Machinery, equipment and vehicles	3,728,821	3,785,378
Accumulated depreciation	(3,143,548)	(3,123,370)
Machinery, equipment and vehicles, net	585,273	662,008
Land	2,845,322	3,010,196
Leased assets	573,552	644,530
Accumulated depreciation	(358,888)	(417,142)
Leased assets, net	214,664	227,387
Other	1,502,440	1,519,689
Accumulated depreciation	(1,384,730)	(1,399,524)
Other, net	117,710	120,164
Total property, plant and equipment	6,725,762	6,985,162
Intangible assets	557,799	480,763
Investments and other assets		
Investment securities	3,625,519	3,421,772
Deferred tax assets	37,311	456,786
Other	1,227,026	1,438,685
Allowance for doubtful accounts	<del>-</del>	(261)
Total investments and other assets	4,889,857	5,316,982
Total non-current assets		
	12,173,419	12,782,908

		(Inousands of yen)
	As of March 31, 2021	As of March 31, 2022
Liabilities		
Current liabilities		
Notes and accounts payable - trade	1,737,165	2,078,924
Electronically recorded obligations - operating	2,951,463	3,887,863
Short-term borrowings	5,105,785	5,688,722
Income taxes payable	173,071	269,304
Provision for product warranties	154,973	117,004
Other	1,365,684	1,488,501
Total current liabilities	11,488,144	13,530,319
Non-current liabilities		
Long-term borrowings	428,001	17,164
Lease liabilities	311,433	338,534
Deferred tax liabilities	483,460	402,781
Retirement benefit liability	156,043	173,232
Other	195,659	235,179
Total non-current liabilities	1,574,598	1,166,892
Total liabilities	13,062,742	14,697,211
Net assets		
Shareholders' equity		
Share capital	3,221,868	3,258,349
Capital surplus	6,467,811	6,504,292
Retained earnings	10,769,680	11,728,758
Treasury shares	(62,626)	(403,884)
Total shareholders' equity	20,396,733	21,087,515
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	1,732,254	1,564,136
Foreign currency translation adjustment	(124,237)	465,857
Remeasurements of defined benefit plans	(7,417)	(3,964)
Total accumulated other comprehensive income	1,600,599	2,026,029
Non-controlling interests	40,925	47,826
Total net assets	22,038,259	23,161,371
Total liabilities and net assets	35,101,001	37,858,583

# Consolidated statements of income and consolidated statements of comprehensive income Consolidated statements of income

(Thousands of yen) Fiscal year ended Fiscal year ended March 31, 2021 March 31, 2022 Net sales 21,624,456 26,599,084 Cost of sales 16,215,578 20,191,853 6,407,231 Gross profit 5,408,878 Selling, general and administrative expenses Transportation costs 307,400 392,921 Salaries and bonuses 2,053,469 2,137,086 Technical research expenses 844,896 768,303 Other 1,578,456 1,649,022 5,023,927 4,707,629 Total selling, general and administrative expenses Operating profit 701,249 1,383,303 Non-operating income Interest income 9,570 8,896 Dividend income 128,526 109,070 Surrender value of insurance policies 818 24,205 Foreign exchange gains 49,083 Other 42,948 23,027 Total non-operating income 181,190 214,957 Non-operating expenses Interest expenses 126,063 100,404 Foreign exchange losses 26,873 62,231 87,275 bank charge Other 8,084 2,867 Total non-operating expenses 223,253 190,546 Ordinary profit 659,186 1,407,714 Extraordinary income Gain on sale of non-current assets 45,149 2,166 Gain on sale of investment securities 61,380 17 Total extraordinary income 45,167 63,547 Extraordinary losses Loss on disposal of non-current assets 472 43 400 Loss on valuation of golf club membership 472 443 Total extraordinary losses Profit before income taxes 703,881 1,470,818 Income taxes - current 314,545 427,645 (386,450)Income taxes - deferred 384,881 Total income taxes 699,427 41,194 Profit 4,454 1,429,623 Profit attributable to non-controlling interests 453 2,289 Profit attributable to owners of parent 4,001 1,427,334

# Consolidated statements of comprehensive income

		()
	Fiscal year ended	Fiscal year ended
	March 31, 2021	March 31, 2022
Profit	4,454	1,429,623
Other comprehensive income		
Valuation difference on available-for-sale securities	653,193	(5,270)
Foreign currency translation adjustment	(245,482)	594,706
Remeasurements of defined benefit plans, net of tax	(9,805)	3,453
Total other comprehensive income	397,905	592,889
Comprehensive income	402,360	2,022,512
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	404,390	2,015,577
Comprehensive income attributable to non-controlling	(2,029)	6,935
interests	(2,02))	0,555

# **Consolidated statements of changes in equity** Fiscal year ended March 31, 2021

	Shareholders' equity							
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity			
Balance at beginning of period	3,191,658	6,437,601	11,109,401	(61,846)	20,676,814			
Changes during period								
Issuance of new shares	30,210	30,210			60,420			
Dividends of surplus			(343,721)		(343,721)			
Profit attributable to owners of parent			4,001		4,001			
Purchase of treasury shares				(780)	(780)			
Net changes in items other than shareholders' equity								
Total changes during period	30,210	30,210	(339,720)	(780)	(280,081)			
Balance at end of period	3,221,868	6,467,811	10,769,680	(62,626)	20,396,733			

	1	Accumulated other co	omprehensive income	e		
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Non-controlling interests	Total net assets
Balance at beginning of period	1,079,061	118,860	2,387	1,200,309	42,857	21,919,981
Changes during period						
Issuance of new shares						60,420
Dividends of surplus						(343,721)
Profit attributable to owners of parent						4,001
Purchase of treasury shares						(780)
Net changes in items other than shareholders' equity	653,193	(243,097)	(9,805)	400,290	(1,931)	398,359
Total changes during period	653,193	(243,097)	(9,805)	400,290	(1,931)	118,278
Balance at end of period	1,732,254	(124,237)	(7,417)	1,600,599	40,925	22,038,259

## Fiscal year ended March 31, 2022

	Shareholders' equity						
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity		
Balance at beginning of period	3,221,868	6,467,811	10,769,680	(62,626)	20,396,733		
Changes during period							
Issuance of new shares	36,480	36,480			72,961		
Dividends of surplus			(468,256)		(468,256)		
Profit attributable to owners of parent			1,427,334		1,427,334		
Purchase of treasury shares				(341,257)	(341,257)		
Net changes in items other than shareholders' equity							
Total changes during period	36,480	36,480	959,078	(341,257)	690,782		
Balance at end of period	3,258,349	6,504,292	11,728,758	(403,884)	21,087,515		

	Accumulated other comprehensive income					
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Non-controlling interests	Total net assets
Balance at beginning of period	1,732,254	(124,237)	(7,417)	1,600,599	40,925	22,038,259
Changes during period						
Issuance of new shares						72,961
Dividends of surplus						(468,256)
Profit attributable to owners of parent						1,427,334
Purchase of treasury shares						(341,257)
Net changes in items other than shareholders' equity	(168,118)	590,094	3,453	425,429	6,900	432,330
Total changes during period	(168,118)	590,094	3,453	425,429	6,900	1,123,112
Balance at end of period	1,564,136	465,857	(3,964)	2,026,029	47,826	23,161,371

## Consolidated statements of cash flows

		(Thousands of yen)
	Fiscal year ended	Fiscal year ended
	March 31, 2021	March 31, 2022
Cash flows from operating activities		
Profit before income taxes	703,881	1,470,818
Depreciation	637,898	680,271
Increase (decrease) in allowance for doubtful accounts	195	113
Increase (decrease) in provision for product warranties	(10,976)	(37,969)
Increase (decrease) in retirement benefit liability	13,693	7,242
Interest and dividend income	(137,423)	(118,640)
Interest expenses	126,063	100,404
Loss (gain) on sale of non-current assets	(45,149)	(2,166)
Loss (gain) on disposal of non-current assets	472	43
Loss (gain) on sale of investment securities	(17)	(61,380)
Loss on valuation of golf club membership	_	400
Decrease (increase) in trade receivables	(1,717,379)	(369,651)
Decrease (increase) in inventories	2,456,923	237,342
Decrease (increase) in prepaid expenses	(32,675)	(71,795)
Decrease (increase) in accounts receivable - other	154,083	(162,187)
Increase (decrease) in trade payables	(143,411)	1,103,129
Increase (decrease) in accrued expenses	60,077	84,445
Other, net	(177,843)	(283,584)
Subtotal	1,888,413	2,576,835
Interest and dividends received	91,937	112,082
Interest paid	(114,299)	(60,483)
Income taxes refund (paid)	(340,196)	(268,807)
Net cash provided by (used in) operating activities	1,525,854	2,359,626
Cash flows from investing activities	1,323,031	2,337,020
Payments into time deposits	(1)	
Proceeds from withdrawal of time deposits	5,933	31
Purchase of property, plant and equipment	(546,800)	
Proceeds from sale of property, plant and equipment	65,634	(258,726) 2,244
Purchase of intangible assets	(32,642)	(28,887)
Purchase of investment securities	_	(51,414)
Proceeds from sale of investment securities	22	73,315
Loan advances	(3,150)	(2,910)
Proceeds from collection of loans receivable	2,103	2,742
Net cash provided by (used in) investing activities	(508,901)	(263,604)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	28,782	596,901
Proceeds from long-term borrowings	40,000	_
Repayments of long-term borrowings	(408,943)	(864,887)
Purchase of treasury shares	(780)	(341,257)
Dividends paid	(343,721)	(468,256)
Other, net	(127,842)	(149,819)
Net cash provided by (used in) financing activities	(812,505)	(1,227,318)
Effect of exchange rate change on cash and cash equivalents	(40,327)	210,442
Net increase (decrease) in cash and cash equivalents	164,119	1,079,146
Cash and cash equivalents at beginning of period	6,682,986	6,847,106